

REQUEST FOR PROPOSAL

AFI-2026-125

Pest Control Services

*Comprehensive Integrated Pest Management for Public Agencies
Nationwide*

Proposal Due Date:	May 11, 2026, 5:00 p.m. CT
RFP Issue Date:	March 27, 2026
RFP Number:	AFI-2026125
Key Contact:	AFI — Nicole Kenney, bids@transformgov.org

All questions and communications regarding this RFP must be submitted via the Indigo Procurement Portal as described in the "Questions and Communications" section. Direct email or phone contact will not be accepted as an official communication channel.

Lead Contracting Agency: Alliance for Innovation (AFI)	Cooperative Partner: Edge Public
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EVALUATION SECTION 3: Pricing — SERVICE RATE STRUCTURE & DISCOUNT

Pricing Explanation

Under this cooperative contract, pricing will be established as a standardized service rate schedule with cooperative discounts applied. Offerors must submit their current commercial rate schedule as part of their proposal and provide the proposed discount percentage for each service category.

The rate schedule must represent the Offeror's standard commercial pricing. Discounts must be equal to or better than pricing offered to any other cooperative program with equal or lower estimated volume.

Required Pricing Submissions

SERVICE CATEGORY	UNIT OF MEASURE	STANDARD RATE	DISCOUNT % OFF
General Pest Control — Monthly Service (up to 5,000 sq ft)	Per Visit	\$ <u>189.99</u>	_____ %
General Pest Control — Monthly Service (5,001–25,000 sq ft)	Per Visit	\$ <u>295.88</u> —	_____ %
General Pest Control — Monthly Service (25,001+ sq ft)	Per Visit	\$ <u>475.88</u>	_____ %
Rodent Control — Initial Setup & Baiting Program	Per Location	\$ <u>575</u>	_____ %
Rodent Control — Monthly Monitoring & Service	Per Visit	\$ <u>365</u>	_____ %
Rodent Exclusion — Assessment & Installation	Per Project	\$ <u>975</u>	<u>10</u> %

Termite Inspection & WDO Report	Per Inspection	\$ <u>395</u>	<u> </u> %
Subterranean Termite Treatment — Liquid	Per Linear Foot	\$ <u>.75</u>	<u> </u> %
Termite Bait Station — Installation & Annual Monitoring	Per Station/Year	\$ <u>45</u>	<u> </u> %
Bed Bug Inspection (Canine or Visual)	Per Inspection	\$ <u>250 visual</u> \$ <u>575 canine</u>	<u> </u> %
Bed Bug Treatment — Chemical (per room)	Per Room	\$ <u>155</u>	<u> </u> %
Bed Bug Treatment — Heat Remediation (per room)	Per Room	\$ <u>350</u>	<u> </u> %
Mosquito Treatment — Grounds (per acre)	Per Acre/Visit	\$ <u>155</u>	<u> </u> %
Tick Control — Grounds (per acre)	Per Acre/Visit	\$ <u>195</u>	<u> </u> %
Stinging Insect Removal	Per Nest/Visit	\$ <u>175</u>	<u> </u> %
Wildlife Trapping & Removal	Per Animal/Visit	\$ <u>975</u>	<u> </u> %
Bird Exclusion — Netting, Spikes, Deterrents	Per Project	\$ <u>4500</u>	<u>5</u> %
Fire Ant Control — Grounds (per acre)	Per Acre/Visit	\$ <u>755</u>	<u> </u> %
Emergency / On-Demand Response	Per Hour	\$ <u>295</u>	<u> </u> %
IPM Consulting & Program Audit	Per Day	\$ <u>455</u>	<u> </u> %