



Pricing/Coefficient Structure

PRICING/COEFFICIENT STRUCTURE

COEFFICIENT CATEGORY	NORMAL WORK HOURS	OTHER THAN NORMAL HOURS
General Construction / Renovation	1.09	1.14
Mechanical, Electrical, and Plumbing (MEP)	1.20	1.26
Civil / Site / Infrastructure	1.20	1.26
Specialty / Hazardous Materials	1.31	1.37
Non-Priced	1.25	1.31

COEFFICIENT GUARANTEE

F.H. Paschen, S.N. Nielsen & Associates LLC guarantees our proposed coefficients for the term of the contract if awarded.

MOST FAVORED PUBLIC PRICING

The coefficients proposed above by FH. Paschen, S.N. Nielsen & Associates LLC represent pricing equal to or better than what our firm offers to individual entities or other cooperative programs with equal or lower anticipated volume.