



Award Recommendation

March 5, 2026

Recommendation of Selection for AFI-2025-119, Paint and Related Supplies

AFI received one proposal and based on the evaluation this response received, it is the evaluation team's recommendation that the response was competitive and The Pittsburgh Paints Company be selected to begin contract negotiations. The proposal was evaluated and scored according to the published criteria and evaluation process outlined in the RFP. The final scorecard for the vendor is as follows:

Evaluation Criteria	The Pittsburgh Paints Company
Agreement to Meet Minimum Requirements	Pass
Proposal Forms Completed	Pass
Product offering & coverage (Workstreams proposed; breadth/depth; availability)	22.5 / 25
Pricing & discount structure / overall value (including market basket)	17.5 / 25
Distribution & fulfillment capabilities (national reach, lead times, backorder policy, delivery options/fees)	16 / 20
Technical support & services (color matching/tinting, training, spec support, warranty support, jobsite services)	10.5 / 15
Supplier qualifications & public sector experience / references	8 / 10
Reporting, admin, and cooperative support (sales reporting, compliance, customer service escalation)	3.5 / 5
TOTAL SCORE	78 / 100

Award Recommendation Approval

By signing below the AFI representative approves the recommendation of the evaluation committee and authorizes appropriate staff of AFI, or its designee as directed by AFI staff, to begin contract negotiations with the award vendor(s). Upon successful negotiations, master agreement(s) will be finalized and signed according to the process and documents associated with this RFP.

Accepted by: J. Michael Wilkes

Date: _____