

## **Tab 4 Supplier Qualifications and Experience**

### **1. Authorized Agent:**

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### **2. Company Profile:**

The Pittsburgh Paints Company  
400 Bertha Lamme Drive  
Cranberry Township, PA 16066

The Pittsburgh Paints Company was founded in 1883 as Pittsburgh Plate Glass Company. In 1989 The Pittsburgh Paints Company significantly expanded its standing as a leading producer of architectural finishes. AIP purchased the assets of PPG Architectural Finishes, Inc North America in December 2024. PPC will continue to have access to the same great products and services, including the same great Sales and support teams. We will also maintain our current distribution footprint, inventory and operational support.

PPC has more than 900 salespeople around the country in 52 separate markets. With our inside sales team and at least one dedicated outside salesperson in each market focusing on growing business in the market. All these representatives are employed by PPC with a primary focus of selling architectural and high-performance products along with related paint items

In addition to our company owned stores, PPC has a network of approximately 2,500 authorized Independent Dealers across the US with more than 4,000 distribution outlets. PPC supports these authorized Dealers with a company owned sales force of more than 100 employees. In addition to the PPC employees, the Authorized Dealer has its own sales team, supported by PPG. Every state in the continental US, as well as Alaska and Hawaii and Canada are covered and supported by this team.

PPC is well positioned to serve our customers with an extensive Manufacturing and Distribution footprint with 22 Distribution Centers and 14 production Sites:

Huron, OH	Delta, BC	Anchorage,
Aurora, IL	Riverside, CA	AK
Fairburn, GA	Oahu, HI	Lewisville, TX
Reno, NV	Reading, PA	Houston, TX
Carolina, PR	Calgary, AB (2	Louisville, KY
Carrollton,	x) Moncton,	Toronto, ON
TX	NB Dartmouth,	Montreal, QC
Oakwood,	NS	
GA		
Dover, DE		

Dover, DE	Reno, NV East	Carrollton, TX
Houston, TX	Point, GA	Oakwood, GA
Temple, TX	Carolina, PR	Huron, OH
Batavia, IL	Delta, BC	Louisville, KY
Vaughan, ON	Beauport, QC	

PPC is licensed to do business in all US states and Canada. The Pittsburgh Paints Company's ability deliver is limited to North America and therefore delivery to Guam and the Virgin Islands will not be possible. We do have stores and personnel in Puerto Rico.

PPC does provide services for the customer that include marketing and color support along with project specifications. PPC does not perform service in the form of paint application however, PPC does have an extensive list of certified paint contractors that may be recommended for any project.

PPC currently holds a GSA Contract Schedule . Contract numbers GS-21F-0062U. Total sales over the last three averages about \$5.5MM per year.

PPC has invested an average of \$466 million in research and development over the last 4 years and has won more than 30 R&D® Awards in field. In addition. PPC maintains a long-standing tradition of developing leading edge technologies, achieving the highest quality standards and meeting customers' requirements. Through leadership in innovation, PPC helps customers in industrial, transportation, and construction markets and aftermarkets to enhance more surfaces in more ways than does any other company. Recent Innovations include:

- **PPG COPPER ARMOR - EPA REGISTERED ANTI-VIRAL AND ANTI-BACTERIAL\* PAINT** is an innovative interior coating that continuously kill viruses and bacteria^ on the painted surface within 2 hours of exposure for up to 5 years. This premium paint provides an extra layer of protection TO keep interior surfaces clean from disease-causing agents including Staph, MRSA, E Coli and **Sars CoV-2.**
- **PPG CORACHAR®** battery fire protection coatings for EVs reduce weight, increase battery performance and support passenger and first-responder safety in case of a fire.
- **PPG ENVIROCRON™ LUM** powder coating is the first-ever commercial powder coating that is retroreflective. The coating reflects light back to its source with minimal scattering, making objects like bicycles and road barriers appear brighter at night.
- **PPG SOLARON BLUE PROTECTION™** UV+ blocking technology provides enhanced and durable protection for aircraft windows against ultraviolet exposure and high-energy visible blue light.
- **PPG SPRAYMASTER™** system is a revolutionary portable sprayer specifically designed for exterior woodwork. It is up to 50% faster than brush/roller application and provides quick drying and excellent opacity in one layer.
- **PPG SIGMAGLIDE™ 1290** silicone-based marine coating prevents fouling species from attaching to a vessel without the use of biocides.
- **LIGHT & EASY™** exterior masonry coatings by PPG help alleviate the problems faced by painters having to handle heavy cans. It reduces the weight of the paint by up to 30% compared to standard coatings while maintaining the same performance.

American Industrial Partners is an operationally oriented middle-market private equity firm that makes control investments in industrial businesses serving domestic and global markets. AIP purchased the assets of PPG in North America in December 2024 with revenue portfolio of \$28 Billion.

Ed Tinney

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The Pittsburgh Paints Company is classified as a Large Business.

**REFERENCES:**

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