



Request for Proposal

AFI-2025-117 ADA Digital Accessibility –
WCAG 2.1 AA / 2.2 AA Compliance Services

Proposal Due Date: January 30, 2026, 5:00 p.m. CT

TAB 2



Sealed responses are required to
be submitted electronically via
<https://indigo.bonfirehub.com>

2.1 Solution Offering & Coverage

Proposed Solutions and Services

UVS InfoTech offers comprehensive, end-to-end accessibility services aligned with all Workstreams defined in the RFP. Our offering is built on our proven Accessibility Compliance Program as a Service (ACPaaS) program, which integrates assessments, remediation, monitoring, training, governance, and long-term program management into a scalable, cost-effective service model. Based on the requirements of this RFP, UVS provides the following:

Accessibility Assessments and Audits (Web, Mobile, Documents, Multimedia)

UVS delivers full-spectrum accessibility audits across websites, web applications, mobile applications, portals, digital documents, forms, and multimedia content. Our approach includes automated scanning, manual expert review, assistive-technology testing, WCAG 2.1/2.2 AA and Section 508 gap analyses, prioritized findings, and regression testing.

Ongoing Monitoring and Scanning

UVS provides continuous and periodic automated monitoring, scheduled scans, dashboards, analytics, trend reporting, and issue-tracking workflows. Our monitoring capabilities integrate with existing DevSecOps pipelines and ITSM tools.

Code-Level Remediation Support and Consulting

UVS offers true source-level remediation, including HTML, CSS, JavaScript, template, and component-level fixes. We support remediation sprints, backlog reduction, and collaboration with IT, product, and vendor teams to resolve issues in COTS platforms and third-party integrations.

Platform/Software Tools for Issue Management, Reporting, and Governance

UVS configures and supports issue-tracking and reporting platforms and automated scanning dashboards. We provide analytics, workflow automation, and governance reporting capabilities.

Training, Policy Development, and Program Governance Support

UVS delivers role-based training for developers, designers, content authors, procurement teams, and leadership. We provide live and on-demand training, office hours, job aids, and structured learning paths. UVS also develops accessibility policies, governance frameworks, maturity assessments, and program roadmaps.

2.1.2 UVS Supported Workstreams and Requirements

The table, as shown below, shows all the workstreams and requirements we are able to support.



✓ =Affirmed	Workstream	Requirements Affirmation
✓	Workstream 1 Accessibility Assessments & Audits	<p>This Workstream covers comprehensive testing and evaluation of digital properties, including but not limited to websites, web applications, mobile applications, online portals, digital documents and forms, and multimedia content.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Baseline and recurring accessibility audits (automated, manual, and assistive technology-based testing). • Gap analyses against WCAG 2.1 AA and 2.2 AA, ADA, Section 508, and other applicable standards. • Prioritized findings and risk categorization (e.g., critical, high, medium, low) with recommended remediation steps. • Verification and regression testing to confirm that issues have been correctly remediated. <p>Deliverables may include written audit reports, issue logs, remediation recommendations, and executive summaries suitable for internal and external stakeholders.</p>
✓	Workstream 2 Ongoing Monitoring, Scanning & Analytics Platform	<p>This Workstream covers continuous or periodic automated monitoring, scanning, and analytics to help PPAS detect, track, and manage accessibility issues over time.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Automated and scheduled scans of covered digital properties. • Dashboards, analytics, and trend reporting at site, application, and portfolio levels. • Issue tracking and workflow tools to support triage, assignment, and resolution. • Alerts, notifications, and scheduled reports to stakeholders. <p>Deliverables may include access to a SaaS platform or on-premise tools, configuration and onboarding services, and standard and custom reporting</p>
✓	Workstream 3 Source-Level Remediation Support & Consulting	<p>This Workstream focuses on true remediation of accessibility issues at the source code, template, or content level (not overlay-only approaches).</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Code-level consulting and implementation support for development teams. • Review and remediation of HTML, CSS, JavaScript, templates, design systems, and components. • Collaboration with IT, product, and Offeror teams to remediate issues in COTS systems and third-party integrations. • Targeted remediation sprints and backlog reduction initiatives.

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✓ =Affirmed	Workstream	Requirements Affirmation
		Deliverables may include corrected code samples, pull requests, remediation plans, and documentation that demonstrate before/after improvements and verified conformance.
✓	Workstream 4 Training, Education & Capacity Building	<p>This Workstream addresses the training and enablement needs of AFI and PPAs to build internal capacity to sustain accessibility over time.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Role-based training for developers, designers, content authors, product owners, procurement staff, and leadership. • Live and on-demand training sessions, workshops, and office hours. • Certification or structured learning paths where available. • Training materials, job aids, and reference guides. <p>Deliverables may include training curricula, slide decks, recordings, reference materials, and participation tracking reports.</p>
✓	Workstream 5 Policy, Governance & Program Management	<p>This Workstream supports the establishment and ongoing operation of sustainable accessibility, governance and management practices.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Development and/or refinement of accessibility policies, standards, guidelines, and checklists. • Governance frameworks (roles and responsibilities, decision rights, escalation paths). • Program roadmaps and maturity assessments. • Support for cross-functional steering committees and governance bodies. <p>Deliverables may include written policy and governance documents, program roadmaps, maturity assessments, and ongoing advisory services.</p>
✓	Workstream 6 Document & PDF Remediation	<p>This Workstream focuses on accessibility of electronic documents, including PDFs and other common file formats used for public-facing and internal content.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Accessibility remediation of existing documents and templates. • Establishing accessible document templates and style guides. • High-volume document remediation services (e.g., legacy archives, forms libraries). • Training for staff who create and maintain accessible documents.



✓ =Affirmed	Workstream	Requirements Affirmation
		Deliverables may include remediated documents, accessible templates, remediation logs, and documentation of methods and tools used
✓	Workstream 7 Video, Audio & Multimedia Accessibility	<p>This Workstream addresses accessibility of video, audio, and other multimedia content.</p> <p>Representative activities may include:</p> <ul style="list-style-type: none"> • Captioning, transcripts, audio descriptions, and sign language interpretation services. • Consulting on accessible media production workflows and standards. • Remediation of existing media libraries to meet accessibility requirements. • Tools and integrations that support accessible streaming, players, and media platforms. <p>Deliverables may include accessible media files, transcripts and caption files, configuration guides, and workflow documentation.</p>

2.1.3 UVS Ability to Nationally Support Agencies

UVS confirms full capability to support agencies nationally across the United States. Our services are designed for remote delivery, with the ability to support:

- Local governments
- State agencies
- Nonprofits
- Educational institutions
- Federally aligned organizations.

We have no stated geographic limitations in the United States.

2.2 Pricing Structure

2.2.1 Detail Pricing Structure for this Cooperative Contract

UVS proposes using an hourly rate-driven model for different labor categories. The total cost of labor for the task order will be based on the amount of hours staff engage on the project. Below are the labor categories proposed for accessibility projects.

LCAT	Hourly Rates
Program/Engagement Lead**	\$111.55
Technical Accessibility Lead**	\$106.28
Customer Success/Relationship Manager**	\$120.99
PM	\$107.95
Business Analyst	\$90.92



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Accessibility Specialist	\$82.53
Accessibility Analyst	\$87.37
QA Lead	\$77.69

*Rates based on market rates. May fluctuate with market rates.

** Key Personnel from RFP

2.2.2 Describe Any Discounts Offered

2.2.2.1 Discounts Offered Through This AFI/EDGE Public Cooperative Contract

Pricing Flexibility and Value

UVS provides task order–level pricing flexibility, including discounted hourly rates based on the scope, duration, and complexity of individual task orders issued under this contract. This approach allows participating agencies to obtain services that are appropriately sized to their needs while maintaining cost transparency and budget control.

To further enhance overall value, the Offeror includes program management and relationship oversight at no additional cost to the agency.

Specifically:

- A designated Engagement Lead will provide task coordination, escalation management, and delivery oversight.
- A Customer Success / Relationship Manager will support onboarding, ongoing communication, and agency coordination.

These roles are provided as part of the base service offering and are not billed as separate line items, reducing administrative overhead and ensuring agencies receive consistent support without incurring additional charges.

This pricing and staffing approach enables agencies to maximize the value of services obtained through the AFI contract while maintaining predictable, task-level pricing aligned with agency requirements. For this engagement, Paul Randhawa will be performing both roles.

Services and Modules Not Eligible for Discounts

Certain services and components are not eligible for additional discounts due to their fixed cost structure, third-party dependencies, or regulatory requirements. These may include:

- Third-party licensing or pass-through costs, including software, tools, or platforms licensed from external vendors, which are provided at published or contractually fixed rates.
- Specialized assessments or expert services requiring dedicated senior-level subject matter expertise, where pricing reflects the intensity, duration, and non-recurring nature of the work.
- Custom development or one-off deliverables that fall outside the standard scope of services offered under this contract.

These exclusions ensure pricing remains transparent, fair, and sustainable, while still allowing the Offeror to provide competitive discounts on the majority of recurring services and task-order–based labor. All non-discountable items will be clearly identified in advance within task order pricing to ensure agency awareness and approval.

2.2.2.2 Is Pricing Equal to or Better than Pricing Offered to Individual Public Entities or Cooperatives



603 7th Street, Suite 302, Laurel, MD 20707 ♦ Direct: 301-725-4500

♦ Fax: 301-725-4501 ♦ www.UVSIT.net

Most-Favored Customer Pricing Commitment

Pricing offered under this AFI cooperative contract is equal to or better than pricing offered to individual public sector entities or other cooperative purchasing programs with comparable or lower aggregate volume. The cooperative structure enables agencies to benefit from portfolio-level pricing efficiencies that are not typically available through standalone procurements.

To ensure most-favored customer pricing is maintained throughout the term of the contract, we will:

- Benchmark cooperative pricing against current public sector agreements and comparable cooperative contracts on a recurring basis to confirm continued competitiveness.
- Apply consistent rate cards and discount structures across AFI and Edge Public participants for equivalent service types, volumes, and contract terms.
- Extend volume-based and term-based discounts automatically as cooperative usage grows, ensuring participating agencies benefit from increased aggregate demand.
- Review pricing at the task order level to confirm that agencies are receiving pricing equal to or better than that offered under similar scopes and volumes elsewhere in the public sector.
- Provide contract-specific identifiers and pricing references on quotes and invoices so agencies can verify they are receiving AFI cooperative pricing.

If pricing offered to another public sector entity or cooperative with comparable or lower volume is later determined to be more favorable, we will work with AFI to adjust pricing or discount structures under this contract to maintain parity, consistent with contract terms.

2.3 Changes, Additions & Warranties

Pricing for New Products, Modules, or Services

UVS InfoTech will incorporate any new products, modules, or services introduced during the contract term using the same pricing principles that govern our ACPaaS model: standardized, scalable, and cooperative-level pricing. New offerings will be priced using:

- Pre-established rate structures aligned with the labor categories and service tiers in the awarded contract.
- Volume-based and aggregated-demand discounts, ensuring that additional capabilities do not increase costs for participating agencies.
- Transparent cost modeling, where any new service is benchmarked against existing offerings to maintain competitive parity.

This approach ensures that all additions remain consistent with the cooperative purchasing intent of the RFP and that agencies continue to benefit from predictable, discounted pricing. Remediation Quality or Rework Policies.

UVS stands behind the quality of its accessibility remediation. All code-level and document-level remediation performed by UVS includes:

- Verification and regression testing to confirm that issues are fully resolved.
- Rework at no additional cost if a previously remediated issue fails validation against WCAG 2.1/2.2 AA or Section 508 standards.



2.4 Cooperative & Administrative Fee

Agreement of Administrative Fee

UVS understands that an administrative fee of 5% of the total purchase amount paid to UVS, excluding taxes, refunds, and returns must be paid to Edge Public. If no sales are made then the amount owed is zero.

How the Fee Is Accounted for in Pricing

UVS incorporates the administrative fee into our pricing model without increasing the net cost to participating agencies. We achieve this by:

- Embedding the fee within our internal cost structure rather than passing it through as a surcharge.
- Leveraging the efficiencies of our ACPaaS model to maintain competitive rates even with the administrative fee applied.
- Ensuring that cooperative-level pricing remains stable and predictable throughout the contract term.

This approach guarantees that agencies receive best-value pricing while AFI and Edge Public receive the administrative support required to operate the cooperative contract.

2.5 Additional Information

UVS InfoTech's value proposition is rooted in our ability to deliver federal-grade accessibility services to organizations of all sizes through a scalable, cost-efficient model. Key advantages include:

- Proven performance with federal agencies such as USDA NASS, EPA, and HHS-demonstrating our ability to manage complex digital ecosystems, legacy systems, and high-volume remediation efforts.
- Deep expertise in accessibility standards including ADA, Section 508, WCAG 2.1/2.2 AA, WAI-ARIA, UAAG, and ATAG.
- Strong technical capabilities across Drupal, SharePoint, cloud platforms, automation technologies, and modern development frameworks.
- Flexible service tiers that allow small entities to access essential services while enabling large agencies to deploy enterprise-wide accessibility programs.
- A process-driven, automation-enhanced delivery model that reduces long-term operational costs and accelerates compliance.

UVS's combination of technical depth, accessibility specialization, and scalable service delivery ensures exceptional value for agencies with diverse needs, budgets, and digital environments.

