



Award Recommendation Letter

November 3, 2025

Recommendation of Selection for RFP-2025-111, Municipal Spend Management, Expense Automation, and Related Financial Services

Based on the evaluation of responses to Request for Proposal (“RFP”) RFP-2025-111, Municipal Spend Management, Expense Automation, and Related Financial Services, it is the evaluation team’s recommendation that **ExpenseAnywhere Corporation and GilFlo Consulting Services, LLC** both be selected to begin contract negotiations. AFI received two proposals from the following vendors to the RFP by the deadline.

- **ExpenseAnywhere Corporation**
- **GilFlo Consulting Services, LLC**

The proposal was evaluated and scored according to the published process outlined on page 12 “Proposal Evaluation” of the RFP by the evaluation committee. The final scorecard is as follows:

Vendor Name	Total 100pts	Qualifications and Experience 20pts	Supplier Capabilities 30pts	Value Added Features 10pts	Breadth and Depth of Product Offerings 10 pts	Price 30pts
ExpenseAnywhere Corporation	90.50	18.00	27.00	9.00	9.50	27.00
GilFlo Consulting Services, LLC	82.50	18.00	25.50	8.00	8.50	22.50

Award Summary

The evaluation committee has completed its review of all vendor proposals submitted in response to RFP-2025-111, Municipal Spend Management, Expense Automation, and Related Financial Services. By signing below, the AFI representative approves the recommendation of the evaluation committee and authorizes appropriate staff of AFI, or its designee as directed by AFI staff, to issue a Notice of Intent to Negotiate to each awarded vendor. Upon successful negotiations, a master agreement will be finalized and signed by the awarded vendor and Alliance for Innovation.

Accepted by: Clay Pearson

Date: _____