



Master Contract Agreement for Educational School Supplies and Related Products

This Contract Agreement ("Master Agreement") is made between the **Central Indiana Educational Service Center (CIESC)**, 3500 DePauw Blvd. Suite 2020, Indianapolis, Indiana, 46268, and **Lakeshore Learning** (Supplier), 2695 E. Dominguez Street, Carson, CA 90895.

1. Term and Termination

- **Effective Date:** This contract is effective upon the date of the final signature below.
- **Term:** This contract expires on August 30, 2030, unless terminated earlier by either party.
- **Renewal:** With mutual agreement, this contract can be renewed without additional competitive bidding for two additional years. Such renewals would allow for the continuation of services and/or the extension of products and services to participating entities.
- **Termination:** This contract may be terminated by either party with 30 days written notice. Any invoices issued up to and including the date of termination for any reason shall be paid in accordance with the agreed upon payment terms. Any items identified as non-cancellable and/or non-returnable cannot be cancelled and/or returned, as applicable.

2. Scope of Contract

- Supplier shall provide educational school supplies and related services to eligible entities in accordance with the specifications, requirements, and terms outlined in this Master Agreement.
- Eligible Entities:
 - All K12 and Higher Education Institutions nationwide
 - Federal and State Government Entities
 - Political Subdivisions
 - Nonprofit Organizations
 - Education Service Cooperatives
 - Public and Private Charter Schools
 - Head Start Programs
 - Other Public Entities authorized to participate

3. Products and Services

- Primary product categories include, but are not limited to:
 - General Classroom Supplies
 - Art Supplies
 - Math, Science & STEM Materials
 - Special Education and Inclusive Materials
 - Fine Motor Tools
 - Career and Technical Education Supplies
- New products and/or services that are within the scope of this contract may be added at any time during the contract term by written amendment.

4. Pricing

- All products and services under this Master Contract will be priced at or below the price stated in the Supplier's Proposal
- Prices will not include Federal Excise Tax, Transportation Tax, or State Sales Tax as these taxes do not apply to purchases by the participating entities.
- Supplier agrees that the cost for any item purchased through this contract will be uniform for all qualified participating entities, however, special discounts may be offered for large volume purchases.
- Price increase requests require a 90 day notice with supporting documentation and mutual acceptance.

5. Orders and Payments

- Each participating entity shall issue its own orders detailing specific options and delivery instructions. Participating entities shall be responsible to make payments directly to the Supplier for all products and services requested.

6. Reporting and Administrative Fee Payment

- Edge Public Administrative Role:
 - Edge Public shall act as the GPO of record and may:
 - Collect and report usage data
 - Facilitate communication and marketing efforts
 - Receive a cooperative administrative fee from Supplier, the details of which are addressed in a separate Supplier Agreement between Edge Public and the Supplier
- Supplier agrees to report quarterly sales made under this Agreement to Edge Public and remit any agreed fees accordingly
- Supplier will provide a quarterly report of total gross dollar volume of all products and services paid by each participating entity through the contract to CIESC and Edge Public.
- Other sales reports may be requested throughout the duration of the contract.

- The administrative fee is payment owed by the supplier to Edge Public, calculated based on the terms within the RFP. This fee applies to all sales of products and/or services made to participating entities, excluding refunds and returns.

7. Record Keeping and Amendments

- Supplier will retain all books, records, and other documents relative to the contract for five years after final payment, or until audited, whichever is sooner.
- Any amendment to this contract must be in writing and will not be effective until it has been duly executed by the parties.

8. General Indemnification

- Supplier agrees to indemnify and hold harmless CIESC, ESC of I, and any other participating entities, successors, assigns, employees and agents from and against any and all claims, costs, expenses, damages, and liabilities, including reasonable attorney's fees, arising out of (i) the negligent acts or willful misconduct of the supplier, directors and employees, agents or subcontractors; (ii) any breach of the terms of this agreement by the supplies; (iii) any violation of applicable State and/or Federal law, regulation, or requirement; or (iv) any breach of any representation or warranty by the supplier under this agreement. The supplier agrees to notify CIESC by certified mail, return receipt requested, immediately upon knowledge of any claim, suit, action or proceeding for which it may be entitled to indemnification under this agreement.

9. Force Majeure

- Neither party to this contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision shall provide the other party prompt written notice of the default.

10. Insurance

- Supplier must maintain insurance policies in effect at all times during the performance of this contract with the following limits:
 - Workers' Compensation insurance coverage that meets or exceeds legal requirements
 - Professional liability insurance coverage with minimum limits of \$1,000,000
 - Commercial general liability limit of \$1,000,000

11. Federal Provision Compliance

- Participating entities that use United State federal grant or FEMA funds to purchase goods or services from this contract may be subject to additional requirements including the procurement standards under 2 C.F.R. 200.

- Supplier acknowledges they are in compliance with the following provisions:
 - Equal Employment Opportunity
 - Davis-Bacon Act
 - Contract Work Hours and Safety Standards Act
 - Rights to Inventions Made Under a Contract or Agreement
 - Clean Air Act
 - Debarment and Suspension
 - Byrd Anti-Lobbying Amendment
 - Record Retention Requirements
 - Energy Policy and Conservation Act
 - Buy American Provisions
 - Access to Records
 - Procurement of Recovered Materials

IN WITNESS WHEREOF, the Parties have executed this Master Contract Agreement as of the date written below

Central Indiana Educational Service Center

Signature: *Kelly Taylor*

Name: Kelly Taylor

Title: Director of Cooperative Programs

Date: 11/14/2025

Lakeshore Learning Materials, LLC

Signature: 

Name: Lizbeth Borja

Title: Bid Analyst

Date: 11/18/2025

SECRETARY'S CERTIFICATE

The undersigned, Jennifer Centazzo, being the duly appointed and acting Chief Operating Officer of Lakeshore Learning Materials, LLC, a California Limited Liability Company (the "Company"), does hereby certify that the resolution set forth below is a true and complete copy of a resolution duly adopted by the Board of Managers of the Company by unanimous written consent on January 7, 2025; and that said resolution has not been amended or repealed and is still in full force and effect:

THEREFORE, BE IT RESOLVED that

Tyler Domski, be, and he hereby is, appointed and designated as Vice President of Business Process and Contracts, Mike Duong, be, and he hereby is, appointed and designated as Vice President of Sales Operations, Rafael Muro, be, and he hereby is, appointed and designated as Bid Operations Manager, Eunice Peterson, be, and she hereby is, appointed and designated Bid Manager, Mariel Briones, be, and she hereby is, appointed and designated as Bid Administration Manager, Johanna Lopez, be, and she hereby is, appointed and designated as Bid Analyst, Kyle Ferguson-Owens, be, and she hereby is, appointed and designated as Bid Analyst, Lizbeth Borja, be, and she hereby is, appointed and designated as Bid Analyst, Fabian Soriano-Leyva, be, and he hereby is, appointed and designated as Bid Analyst Yesenia Rios, be, and she hereby is, appointed and designated as Bid Analyst, and William Roffers, be, and he hereby is, appointed and designated as Bid Analyst all with full power, and Oscar Altamirano, be, and he hereby is, appointed and designated as Proposal Writer, authority to act in the name and on behalf of the Company in all negotiations, concerns, and transactions with third parties, their employees, or agents in connection with bidding, which actions shall include but not be limited to the execution of, and affixation of the corporate seal to, all bids, papers, documents, affidavits, bond, sureties, purchase orders and notices issued pursuant to the provisions of any such bid or contract, with each and every such act to be conclusive evidence of their authority therefore and the Company's ratification, approval, confirmation, and acceptance thereof as valid and binding upon the Company.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Company this 17th day of November, 2025.



Jennifer Centazzo
Chief Operating Officer

