Example of Price List - of Municipal Spend Management, Expense Automation, and Related Financial Services

Please follow the instructions on the first tab

Actual to be filled out

Supplier Name: GilFlo Consulting Services, LLC

Category	List Price Source (Catalog Name/Year)	Blended Hourly Rate	Base Discount (%)	Volume Discount Thresholds (if applicable)	Notes/Exceptions
Municipal Card Program	Rate Card	155	2	N/A	Experienced PCard program management, analysis and consulting services. Recommendations for expansion, higher rewards. Integrations with all ERPs, analytic tools.
Expense Management and Automation	Rate Card	165	2	N/A	Advanced expense and automation design and implementation. Ongoing monitoring.
Accounts Payable (AP) Automation	Rate Card	155	2	N/A	Advanced accounts payable, procure-to-pay automation design and implementation. Ongoing monitoring.
Procurement and Vendor Management	Rate Card	155	2	N/A	Reliable and hands-on vendor performance management tracking and reporting. Procurement (RFP, IFB, RFO, etc.) assistance.
Travel and Expense (T&E) Integration	Rate Card	145	2	N/A	T & E integrations for Oracle, SAP, PeopleSoft, Concur, and other platforms. Workflow design and maintenance.
Budgeting and Forecasting Tools	Rate Card	165	2	N/A	Expert budgeting and forecasting methods and tools. Real-time dashboarding and detailed, executive reporting.
Analytics, Audit, and Compliance	Rate Card	210	2	N/A	Compliance auditing, analytics and reporting. Liasion with internal/external auditors, audit schedule creation.
Integrations and APIs	Rate Card	195	2	N/A	Creation of complex and multi-tiered integrations and APIs on various SaaS, hybrid and/or on-premise solutions.
Customer Support and Onboarding	Rate Card	125	2	N/A	Advanced expense and automation design and implementation. Ongoing monitoring.
Optional Services or Enhancements:					
- Accounting & Auditing	Rate Card	200	2	N/A	Knowledgable and reliable accounting and auditing support for month/year end processes, including SME/end-user expertise for ERP implementations.
- State and Federal Grant Administration	Rate Card	175	2	N/A	Leaders in State and Federal Grant Administration for large and small dollar awards, grant tracking and compliance.
- Education & School Finance (including Special Education)	Rate Card	175	2	N/A	PhD and Masters level expertise in education and school finance, including funding allocations, operational costs, revenue analysis and special education compliance.
- Business Process Redesign	Rate Card	225	2	N/A	Detailed analyses of current state business processes, SOPs, recommendations for efficiency, cost savings, AI adoption and innovation.

- GASB Implementations	Rate Card	250	2	N/A	Experienced PCard program management, analysis and consulting services. Recommendations for expansion, higher rewards.
- IT & ERP Consulting	Rate Card	210	2	N/A	Overall IT and ERP consulting for various applications. Extensive experience with large, complex systems, as well as small IT and Finance shops.
- Technical Writing	Rate Card	175	2	N/A	Creation of IT technical documents, flowcharts and business models to illustrate system architecture/improvements.
- IT Business Analysis/Requirements Gathering	Rate Card	185	2	N/A	Our finance technical SMEs will perform detailed requirements gathering, GAP analyses, future state, etc.
- Software User Access Management	Rate Card	175	2	N/A	Let us manage your software user access and ensure compliance with your org's IT policies and procedures.
- Pre & Post Deployment Software Testing	Rate Card	175	2	N/A	Our finance technical SMEs will perform detailed software testing at all stages and document gaps, etc.
- Data Analysis/Reporting (Dashboards)	Rate Card	225	2	N/A	Knowledgable and experienced Business and Systems Analysts will analyze your data, create innovative solutions in Tableau, Power BI, Power Query, with powerful dashboards for all stakeholders.
- Web Content Management	Rate Card	175	2	N/A	Our web developers and designers will provide content and visuals that convey your org's objectives and mission.